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Project Proposal [Your Name] Page 3 Needs/Problems Describe the needs and problems of the client AS THEY HAVE TOLD IT TO YOU. This is the first section of the proposal because it is your chance to hook them in to read further. They will read through your proposal with excitement if they get the sense that you understand

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3. Briefly, describe how the planned solution complies with Commonwealth Enterprise Architecture Standards. If it does not comply with the Commonwealth Enterprise Architecture Standards, explain why this Project Proposal Document is being submitted, and identify which Commonwealth Enterprise Architecture Standard(s) are not being met.

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