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Professor Graham is the author of (with Lynda Lawrence and William Hernandez Requejo), *Inventive Negotiation: Getting Beyond Yes*, Palgrave-Macmillan, 2014; (with William Hernandez Requejo) of *Global Negotiation: The New Rules*, Palgrave-Macmillan, 2008; (with N. Mark Lam) of *China Now, Doing Business in the World's Most Dynamic Market*, McGraw-Hill, 2007; (with Yoshihiro Sano and James Hodgson ...

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